

George C Marshall PTSA  
Budget vs. Actuals: FY 2019-2020  
July 2019 - February 2020

|  | Prior Year Actuals | Current Year Actuals |                  | Total Current Year Actuals vs Budget |                  |                     |
|--|--------------------|----------------------|------------------|--------------------------------------|------------------|---------------------|
|  | 2018-2019          | ANGC                 | PTSA             | Actual                               | Budget           | Over/(Under) Budget |
| <b>BEGINNING CASH BALANCE-PTSA &amp; ANGC 7/1/19</b> | <b>41,332.22</b>   | <b>22,009.43</b>     | <b>18,510.68</b> | <b>40,520.11</b>                     | <b>40,520.11</b> |                     |
| <b>Income</b>  |                    |                      |                  |                                      |                  |                     |
| <b>Receipts ANGC</b>                                 |                    |                      |                  | 0.00                                 | 0.00             | 0.00                |
| 50/50 Raffle   |                    |                      |                  | 0.00                                 | 400.00           | (400.00)            |
| Amazon   | 1,458.27           | 689.07               |                  | 689.07                               | 2,000.00         | (1,310.93)          |
| Bruce Springsteen                                    |                    |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Concessions - Rising 9th                             |                    | 196.00               |                  | 196.00                               | 300.00           | (104.00)            |
| Corporate Sponsors                                   |                    |                      |                  | 0.00                                 | 3,000.00         | (3,000.00)          |
| Donations - Parents                                  |                    | 455.00               |                  | 455.00                               | 2,000.00         | (1,545.00)          |
| Fundraiser   | 100,554.92         | 1,394.27             |                  | 1,394.27                             | 500.00           | 894.27              |
| Holiday Party  |                    | 800.00               |                  | 800.00                               | 1,300.00         | (500.00)            |
| Honor Flags  |                    | 610.00               |                  | 610.00                               | 1,800.00         | (1,190.00)          |
| Mixed Bag  |                    |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Plant Sale   |                    | 2,896.00             |                  | 2,896.00                             | 2,000.00         | 896.00              |
| Registrations  |                    | 9,750.00             |                  | 9,750.00                             | 16,500.00        | (6,750.00)          |
| SAVERS   |                    |                      |                  | 0.00                                 | 2,000.00         | (2,000.00)          |
| Scholarship Raffle                                   |                    | 1,768.00             |                  | 1,768.00                             | 3,750.00         | (1,982.00)          |
| Senior Dinner  |                    |                      |                  | 0.00                                 | 2,500.00         | (2,500.00)          |
| Silent Auction                                       |                    |                      |                  | 0.00                                 | 17,500.00        | (17,500.00)         |
| Sponsorship Parents                                  |                    |                      |                  | 0.00                                 | 6,000.00         | (6,000.00)          |
| T-Shirts   |                    | 6,517.00             |                  | 6,517.00                             | 1,000.00         | 5,517.00            |
| White House Ornaments                                |                    | 5,807.00             |                  | 5,807.00                             | 4,200.00         | 1,607.00            |
| Wine Tasting & Happy Hours                           |                    |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Wizards Game   |                    | 15,845.12            |                  | 15,845.12                            | 200.00           | 15,645.12           |
| Yard Signs   |                    | 675.00               |                  | 675.00                               | 1,375.00         | (700.00)            |
| Receipts ANGC - other                                |                    | 110.00               |                  | 110.00                               | 0.00             | 110.00              |
| <b>Total Receipts ANGC</b>                           | <b>102,013.19</b>  | <b>47,512.46</b>     | <b>0.00</b>      | <b>47,512.46</b>                     | <b>69,825.00</b> | <b>(22,312.54)</b>  |
| <b>Receipts</b>                                      |                    |                      |                  |                                      |                  | 0.00                |
| Contributions - PTSA Non-fundraiser                  | 9,080.00           |                      | 5,232.57         | 5,232.57                             | 10,000.00        | (4,767.43)          |
| Dues - PTSA Membership                               | 12,120.00          |                      | 8,665.00         | 8,665.00                             | 12,500.00        | (3,835.00)          |
| SAT/ACT Fundraiser                                   | 3,580.00           |                      | 197.14           | 197.14                               | 2,000.00         | (1,802.86)          |
| <b>Total Receipts</b>                                | <b>24,780.00</b>   | <b>0.00</b>          | <b>14,094.71</b> | <b>14,094.71</b>                     | <b>24,500.00</b> | <b>(10,405.29)</b>  |
| <b>Receipts Classes</b>                              |                    |                      |                  |                                      |                  |                     |
| Marshall Market (Pantry)                             | 600.00             |                      | 0.00             | 0.00                                 |                  | 0.00                |
| Class of 2019 Fundraiser                             | 50.00              |                      | 0.00             | 0.00                                 |                  | 0.00                |
| Class of 2020 Fundraiser                             | 220.00             |                      | 2,675.00         | 2,675.00                             |                  | 2,675.00            |
| Class of 2021 Fundraiser                             | 3,158.00           |                      | 750.00           | 750.00                               |                  | 750.00              |
| Class of 2022 Fundraiser                             | 370.00             |                      | 575.00           | 575.00                               |                  | 575.00              |
| Class of 2023 Fundraiser                             | 0.00               |                      | 290.00           | 290.00                               |                  | 290.00              |
| <b>Total Receipts Classes</b>                        | <b>4,398.00</b>    | <b>0.00</b>          | <b>4,290.00</b>  | <b>4,290.00</b>                      | <b>0.00</b>      | <b>4,290.00</b>     |
| <b>Total Income</b>                                  | <b>131,191.19</b>  | <b>47,512.46</b>     | <b>18,384.71</b> | <b>65,897.17</b>                     | <b>94,325.00</b> | <b>(28,427.83)</b>  |
| <b>Expenses</b>                                      |                    |                      |                  |                                      |                  |                     |
| <b>ANGC</b>  |                    |                      |                  | 0.00                                 |                  | 0.00                |
| Check In   | 0.00               |                      |                  | 0.00                                 | 800.00           | (800.00)            |
| Cleaning/Facility Charge                             | 4,000.00           |                      |                  | 0.00                                 | 4,700.00         | (4,700.00)          |
| Copies   | 0.00               | 45.00                |                  | 45.00                                | 500.00           | (455.00)            |
| Decorations  | 6,155.41           |                      |                  | 0.00                                 | 0.00             | 0.00                |
| Entertainment  | 28,578.33          | 8,846.50             |                  | 8,846.50                             | 32,250.00        | (23,403.50)         |
| Food   | 5,445.41           |                      |                  | 0.00                                 | 5,000.00         | (5,000.00)          |
| Fundraising Costs                                    | 6,004.19           | 740.59               |                  | 740.59                               | 0.00             | 740.59              |
| Marketing & Communications                           | 547.63             |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Miscellaneous  | 701.81             | 141.80               |                  | 141.80                               | 500.00           | (358.20)            |
| Plant Sale Costs                                     | 2,385.00           | 1,774.50             |                  | 1,774.50                             | 0.00             | 1,774.50            |
| Prior Year 6/30/18 Expenses                          | 62.39              |                      |                  | 0.00                                 | 0.00             | 0.00                |
| Prizes   | 13,415.00          |                      |                  | 0.00                                 | 14,000.00        | (14,000.00)         |
| Rentals  | 0.00               |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Savers   | 0.00               | 85.99                |                  | 85.99                                | 0.00             | 85.99               |
| Security   | 460.84             |                      |                  | 0.00                                 | 500.00           | (500.00)            |
| Senior Breakfast                                     | 1,582.55           |                      |                  | 0.00                                 | 3,000.00         | (3,000.00)          |
| Senior Dinner  | 5,294.18           |                      |                  | 0.00                                 | 0.00             | 0.00                |
| Senior Yard Sign Costs                               | 1,820.00           |                      |                  | 0.00                                 | 0.00             | 0.00                |
| Silent Auction                                       | 756.95             | 18.02                |                  | 18.02                                | 0.00             | 18.02               |
| Supplies   | 419.76             | 19.39                |                  | 19.39                                | 500.00           | (480.61)            |
| Tips   | 0.00               |                      |                  | 0.00                                 | 1,000.00         | (1,000.00)          |
| Transfer to other PTSA                               | 0.00               |                      |                  | 0.00                                 | 3,500.00         | (3,500.00)          |
| Tshirts  | 5,645.50           | 5,246.00             |                  | 5,246.00                             | 3,200.00         | 2,046.00            |
| White House Ornament Costs                           | 9,717.50           | 7,975.00             |                  | 7,975.00                             | 0.00             | 7,975.00            |
| Wizards Game Costs                                   | 0.00               | 5,327.72             |                  | 5,327.72                             | 0.00             | 5,327.72            |
| <b>Total ANGC</b>                                    | <b>92,992.45</b>   | <b>30,220.51</b>     | <b>0.00</b>      | <b>30,220.51</b>                     | <b>70,450.00</b> | <b>(40,229.49)</b>  |

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|  | 2018-2019          | ANGC                 | PTSA             | Actual                               | Budget             | Over/(Under) Budget |
| <b>Facility Enrichment</b>                 |                    |                      |                  |                                      |                    |                     |
| Beautification                             | 490.00             |                      |                  | 0.00                                 | 500.00             | (500.00)            |
| Outdoor Classrooms                         |                    |                      |                  | 0.00                                 | 5,000.00           | (5,000.00)          |
| <b>Total Facility Enrichment</b>           | <b>490.00</b>      | <b>0.00</b>          | <b>0.00</b>      | <b>0.00</b>                          | <b>5,500.00</b>    | <b>(5,500.00)</b>   |
| <b>PTSA Dues &amp; Fees</b>                |                    |                      |                  |                                      |                    |                     |
| Communication                              | 546.00             |                      | 498.50           | 498.50                               | 550.00             | (51.50)             |
| Corporation License Fee                    | 25.00              |                      |                  | 0.00                                 | 25.00              | (25.00)             |
| Food for PTSA Meetings                     | 353.60             |                      |                  | 0.00                                 | 0.00               | 0.00                |
| Liability Insurance                        | 179.00             |                      | 179.00           | 179.00                               | 179.00             | 0.00                |
| Pay4SchoolStuff & Bank Fees*               | 2,045.98           | 636.15               | 666.08           | 1,302.23                             | 2,300.00           | (997.77)            |
| PTSA Operating Expenses                    | 737.83             |                      |                  | 0.00                                 | 200.00             | (200.00)            |
| PTSA Volunteer Appreciation                | 0.00               |                      | 59.73            | 59.73                                | 300.00             | (240.27)            |
| State, National & County Dues              | 3,279.25           |                      | 2,256.00         | 2,256.00                             | 3,500.00           | (1,244.00)          |
| <b>Total PTSA Dues &amp; Fees</b>          | <b>7,166.66</b>    | <b>636.15</b>        | <b>3,659.31</b>  | <b>4,295.46</b>                      | <b>7,054.00</b>    | <b>(2,758.54)</b>   |
| <b>Staff Enrichment</b>                    |                    |                      |                  |                                      |                    |                     |
| Hospitality/Staff Appreciation             | 4,878.09           |                      | 923.55           | 923.55                               | 5,000.00           | (4,076.45)          |
| Principal Discretionary Fund               | 800.00             |                      |                  | 0.00                                 | 1,000.00           | (1,000.00)          |
| Staff Development                          | 3,103.69           |                      |                  | 0.00                                 | 2,500.00           | (2,500.00)          |
| Staff of the Year Award                    | 281.55             |                      |                  | 0.00                                 | 300.00             | (300.00)            |
| Teacher of the Year Award                  | 281.55             |                      |                  | 0.00                                 | 300.00             | (300.00)            |
| Teacher Wishlists                          | 5,321.32           |                      |                  | 0.00                                 | 5,000.00           | (5,000.00)          |
| <b>Total Staff Enrichment</b>              | <b>14,666.20</b>   | <b>0.00</b>          | <b>923.55</b>    | <b>923.55</b>                        | <b>14,100.00</b>   | <b>(13,176.45)</b>  |
| <b>Student Enrichment</b>                  |                    |                      |                  |                                      |                    |                     |
| Academic Letters                           | 1,969.99           |                      | 53.57            | 53.57                                | 2,500.00           | (2,446.43)          |
| Class of 2019 Fundraiser                   | 50.00              |                      |                  | 0.00                                 | 0.00               | 0.00                |
| Class of 2020 Fundraiser                   | 220.00             |                      |                  | 0.00                                 | 0.00               | 0.00                |
| Class of 2021 Fundraiser                   | 3,158.00           |                      |                  | 0.00                                 | 0.00               | 0.00                |
| Class of 2022 Fundraiser                   | 370.00             |                      |                  | 0.00                                 | 0.00               | 0.00                |
| Debbie Witherow Award                      | 116.96             |                      |                  | 0.00                                 | 100.00             | (100.00)            |
| DECA Donation                              | 500.00             |                      |                  | 0.00                                 | 500.00             | (500.00)            |
| Donations to Student Clubs                 | 1,000.00           |                      | 349.96           | 349.96                               | 1,500.00           | (1,150.04)          |
| Freshman Retreat                           | 330.00             |                      | 398.10           | 398.10                               | 500.00             | (101.90)            |
| Hugh O'Brian Scholarship                   | 1,015.00           |                      |                  | 0.00                                 | 650.00             | (650.00)            |
| International Night                        | 644.17             |                      | 410.91           | 410.91                               | 750.00             | (339.09)            |
| Junior Focus Day                           | 154.56             |                      |                  | 0.00                                 | 250.00             | (250.00)            |
| Marshall Market                            | 5,967.62           |                      | 100.00           | 100.00                               | 5,500.00           | (5,400.00)          |
| Model UN Donation                          | 500.00             |                      |                  | 0.00                                 | 500.00             | (500.00)            |
| Red Ribbon Week                            | 0.00               |                      | 104.43           | 104.43                               | 100.00             | 4.43                |
| Reflections                                | 195.25             |                      | 103.34           | 103.34                               | 200.00             | (96.66)             |
| Senior Baccalaureate                       | 496.44             |                      |                  | 0.00                                 | 750.00             | (750.00)            |
| Senior Ethics Day                          | 0.00               |                      |                  | 0.00                                 | 1,000.00           | (1,000.00)          |
| Sophomore Class Event                      | 0.00               |                      |                  | 0.00                                 | 200.00             | (200.00)            |
| VA Science Fair                            | 0.00               |                      |                  | 0.00                                 | 200.00             | (200.00)            |
| <b>Total Student Enrichment</b>            | <b>16,687.99</b>   | <b>0.00</b>          | <b>1,520.31</b>  | <b>1,520.31</b>                      | <b>15,200.00</b>   | <b>(13,679.69)</b>  |
| <b>Total Expenses</b>                      | <b>132,003.30</b>  | <b>30,856.66</b>     | <b>6,103.17</b>  | <b>36,959.83</b>                     | <b>112,304.00</b>  | <b>(75,344.17)</b>  |
| <b>Net Income</b>                          | <b>(812.11)</b>    | <b>16,655.80</b>     | <b>12,281.54</b> | <b>28,937.34</b>                     | <b>(17,979.00)</b> | <b>46,916.34</b>    |
| <b>ENDING CASH BALANCE-PTSA &amp; ANGC</b> | <b>40,520.11</b>   | <b>38,665.23</b>     | <b>30,792.22</b> | <b>69,457.45</b>                     | <b>22,541.11</b>   |                     |

\*Budget includes \$600 in fees for PTSA and \$1700 for ANGC